

Transportation & Logistics Industry

Case Study

Mandate

Beacon was engaged by 20 year-old freight and trucking company based in Maple, Ontario. The business specialized in transporting over-sized freight and heavy equipment across Ontario. The business had a large fleet of trucks and trailers, which it engaged to, provide logistics solutions to over 200 clients all across Ontario. The business was undergoing large scale reorganization as part of a strategic plan, and required valuation advisory services for this purpose. Due to Beacon's expertise in business valuation and experience working with logistics service providers, we were engaged in an advisory capacity to provide an assessment of the business' fair market value.

Implementation

Beacon began by carefully assessing freight trucking and other delivery service industries in Canada. Based on extensive industry research and company analysis, Beacon developed a comprehensive fair-market assessment report. Throughout the valuation process, we were closely involved with our clients and made sure we developed a deep understanding of the business and its operations.

Outcome

As an independent third party advisor, Beacon was able to provide an unbiased fair-market value assessment to our clients. Beacon used a weighted average method using precedent transactions as well as intrinsic valuation methodologies. The end result was an addition to Beacon's large family of satisfied clients.